

# Boost Store Staff Morale, Productivity, Sales Success and Retention

A single app designed to enhance the lives of store associates, and improving the customers' experience, leading to better retention.

## What is the problem with Staff Retention?

### HIGH SHOPPER EXPECTATIONS

The ease of online shopping in-store

### REQUIRED TO DO MORE IN-STORE

Inspire shoppers, fulfil, checkout & sell remote

### NOT REWARDED FOR ONLINE SALES

Journeys that begin in-store and finish online

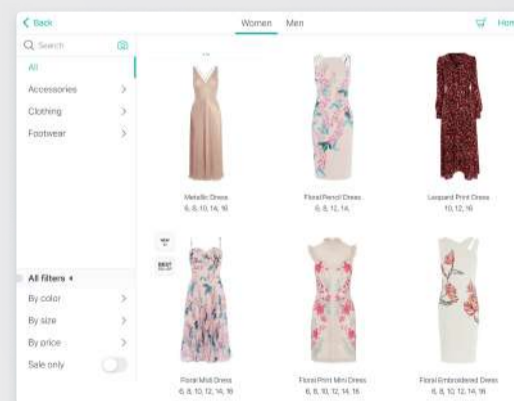
### FEELING UNDERVALUED

Lack of investment in staff or the store

## The Answer: A Single App for Store Associates

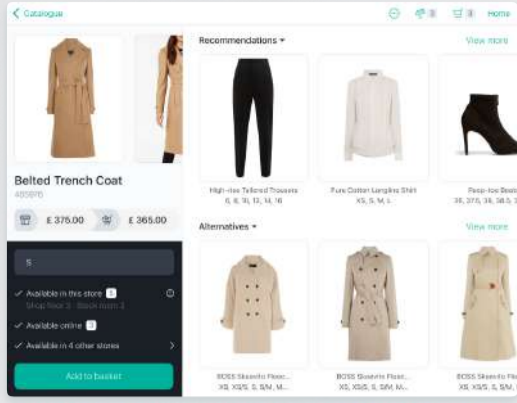
### Give them Easy Access to Inventory & Availability

Scan barcodes or search the endless aisle catalogue to effortlessly guide shoppers with product descriptions and real-time availability from every channel.



## Trusted by:



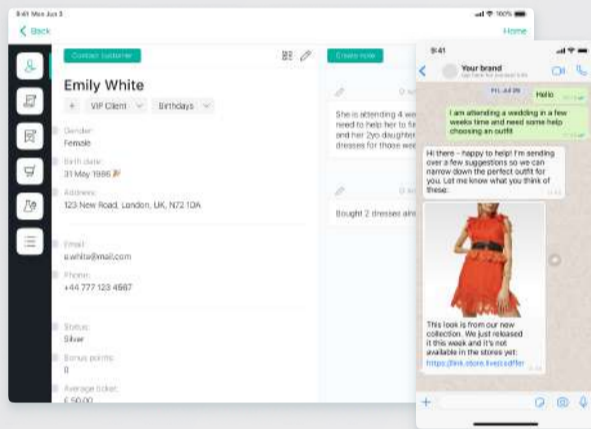
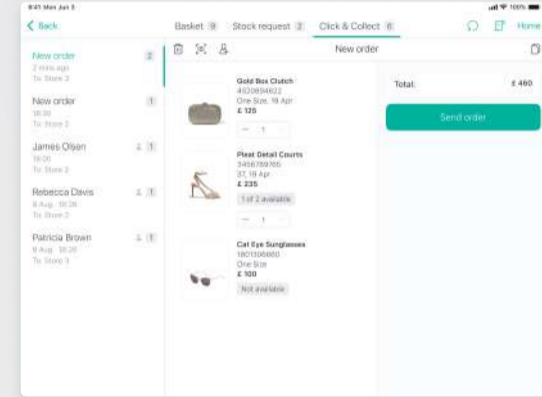


## Build Digital Baskets & Track Back to Store

Save in-store basket to customer profile, and report & reward online purchases that originated from a Store Associate.

## Support Associates with Fulfilment Tasks

Easily ship orders from store, process click & collect, BOPIS and ROPIS requests from customers, within the single app.



## Reward Staff for Remote Sales

Respond to customer enquiries online, or initiate brand new conversations for staff to generate more sales from store.

## Easy to Integrate. Easy to Deploy. Easy to Use

- **Staff Empowerment** - provide store employees with tools that make their life easier in-store, and provides additional opportunity to be rewarded for sales that take place online
- **A Single Platform** - Consolidate your in-store solutions into one platform so your employees do not need to juggle multiple Apps.
- **Commercial Benefits** - higher conversion and basket size by giving staff access to the endless aisle product information they need to inspire more customers to purchase.
- **Speed of Deployment** - with access to your product feeds we can be live in your stores in as little as 2-4 weeks.

## Mercaux Store Associate Customer Survey 2023

89%

Helps sell more products

90%

Creates a better in-store experience

95%

Helps find product info & availability

96%

Makes my job easier

To arrange a demo, email [Shaun Britton](mailto:Shaun.Britton@mercaux.com), or [click here](#) to book a meeting .

Or visit Mercaux here:

